

A wholly-owned subsidiary of the Nebraska Hospital Association

# Providing cost-effective solutions for our members' business needs

3255 Salt Creek Circle, Suite 100 Lincoln, NE 68504-4778 (402) 742-8162 • (402) 742-8191 Fax nhaservices.org

## WHO WE ARE

NHA Services is a wholly-owned subsidiary of the Nebraska Hospital Association (NHA).

Organizations partnering with NHA Services provide cost-effective solutions for Nebraska hospitals' and health systems' business needs by providing essential goods and services. Hospitals save money and improve efficiencies when using NHA Services' partners. In insurance premium costs alone, Nebraska hospitals have saved millions of dollars.

NHA Services partners provide great advantages to NHA member hospitals and health systems that could not obtain individually. These ventures generate a cash flow that ultimately benefits NHA members by providing an additional source of funding.

# SERVICES PROVIDED

- Chargemaster services
- Coding and transcription services
- Electronic health solution
- HIPAA-HITECH gap assessments
- Insurance and risk service
- Pre-employment screening and verification
- Pharmaceutical waste disposal program
- Professional liability insurance
- Rapid communication services
- Revenue cycle management
- Security and protection services
- Staffing/workforce solutions
- Workers' compensation coverage
- Physician recruitment
- Integration solutions
- · Privacy and security solutions for mobile devices

# **2014 BOARD OF DIRECTORS**

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## AlertNow

## **Rapid Communication Services**

AlertNow (a service of Blackboard Connect) is a rapid communication service, providing alert messaging and notifications to hospitals, largely due to requirements set for by The Joint Commission. Hospitals are replacing their outdated and often ineffective conventional communication methods such as phone trees and auto dialers that require large blocks of time to deliver information. Blackboard Connect currently is in all 50 states and sends more than nine million messages each month on behalf of 30,000 customers. The AlertNow service is Web-based and requires no equipment or software purchases. Initiation of the calls to hospital personnel requires only telephone or computer to access the website.

## **Contact Information:**

Jeff Enoch, Sales Manager 4020 Westchase Blvd., Suite 400 Raleigh, NC 27607 (800) 213-7168 Office • (919) 841-0175 Direct Email: jenoch@alertnow.com Website: www.alertnow.com

## Anthelio Healthcare Solutions, Inc.

## Coding and Transcription Services

Anthelio is a recognized expert in the coding industry. More than ten years of coding, more than two million records a year, backed by their CDI and ICD-10 readiness programs, and nationally sought revenue integrity speakers, makes Anthelio one of the premier revenue integrity solution providers. Anthelio is 100 percent focused on serving healthcare providers. They have extensive experience and success in transcription of acute care, ED, clinic, radiology and pathology reports. Medical transcriptionists (MTs), editors, and auditors have access to the most recent, up-to-date online medical transcription reference data and tools that enables the MTs to transcribe reports that meet the highest quality standards.

## **Contact Information:**

Matt Beirne, Business Development Manager Anthelio Healthcare Solutions Inc. (609) 705-4534 Email: matthew.beirne@antheliohealth.com

## eTransX, Inc.

## Integration solutions/interfaces

eTransX specializes in enabling and facilitating Enterprise Application Integration (EAI), Health Level 7 (HL7) messaging. We provide intuitive, next-generation integration technologies that deliver guaranteed project success in record time, typically at a 50%-80% cost savings. We also help the healthcare community at large realize the goals of interoperability.

## **Contact Information:**

Kelly McCoy, Account Executive 214 Overlook Circle, Suite 170 Brentwood, TN 37027 (615) 620-7530 • (614) 221-4106 Fax Email: kmccoy@etransx.com Website: www.etransx.com

## **FocusOne Solutions**

## Staffing/Workforce Solutions

FocusOne Solutions is a leading provider of managed services programs and innovative workforce solutions We are a Nebraska-based company established in 1969 and a vendor management division of C&A Industries, Inc. Through its one source solution, FocusOne Solutions acts as an extension of your human resources department and delivers the following benefits:

- Utilization web-based tool to request staffing for permanent placement, contract services and per diem placement, and to monitor progress of securing needed staffing services.
- Screening of candidates and credentialing verification.
- Credential archival/do not return list/expiring documents managed via web-based tool.
- One contract, one invoice and one point of contact

## **Contact Information:**

Bev Colan, Director of Business Development 2425 S. 171<sup>st</sup> Street Omaha, NE 68130 (402) 938-2040 Ext. 2156 • (800) 856-6574 Ext. 2156 Email: bcolan@focusonesolutions.com Website: www.focusonesolutions.com

## Hirease, Inc.

Pre-employment Screening and Verification

Hirease, Inc. is designed to assist business with the verifications affiliated with the hiring process. They specialize in pre-employment screening, providing access to both national and international information. Hirease understands the need to provide a thorough review of candidate credentials in order to make a successful hire in a timely manner. They offer screening options, which are clear and concise by combining a wide range of services and products to meet your needs. Hirease strives to provide superior customer service by working with you to understand your needs, and to create the most comprehensive and cost effective strategy.

## Contact Information:

Paul Dent, CEO & Founder P.O. Box 2559 Southern Pines, NC 28388 (866) 693-1764 Office Email: paul@hirease.com Website: www.hirease.com

5332 S. 138<sup>th</sup> Street Omaha, NE 68137 Karen Stodola, Senior Director of Sales (877) 311-2475 • (910) 693-1785 Fax Email: karen.stodola@hirease.com

## **ITPAC Consulting, LLC**

#### **HIPAA-HITECH Gap Assessments**

ITPAC Consulting is an independent consulting firm, providing practical advice and solutions to IT project management, software/data validation, audits and controls. IT PAC Consulting will provide HIPAA-HITECH Gap Assessments to assist you in compliance for the Security and Privacy Regulations for the American Recovery and Reinvestment Act (ARRA).

#### **Contact Information:**

Denise Mainquist, CISA, QSA 5111 Union Hill Road Lincoln, NE 68516 (402) 420-1556 Office • (402) 617-5417 Cell Email: dmainquist@itpac.biz Website: www.itpac.biz

## LaMair-Mulock-Condon Co. (LMC)

Insurance and Risk Services

The following lines of insurance are included in the Association Marketing Agreement: Employee benefits, financial services, property, medical malpractice, general liability, business auto, workers' compensation, umbrella, directors and officers liability, and other related property and casualty insurance coverage routinely carried by hospitals, nursing homes, medical clinics and other related health care groups.

#### **Contact Information:**

Pat Duff, Senior Vice President 4200 University Avenue, Suite 200 West Des Moines, IA 50266-5945 (800) 677-1529 Office • (515) 249-0559 Email: pat.duff@Imcins.com Website: www.Imcins.com

## Lutz & Company, PC

#### **Chargemaster Services**

Lutz & Company, PC, provides comprehensive Chargemaster review services. Our comprehensive Chargemaster reviews include the following components: Coding review to identify new and invalid CPT/ HCPCS, modifiers, and revenue codes; Compliance review of patient claims for proper coding and billing; Opportunity review to identify missing HCPCS, possible add-on codes, missing drugs, missing devices as well as duplicate CPT/HCPCS with differing prices; Pricing review using up to date Nebraska Hospital Information System (NHIS) charge data provided by the NHA to benchmark charges and propose changes; and assistance in implementing the proposed changes identified in the review.

#### **Contact Information:**

Paul R. Baumert, CPA, FHFMA Lutz & Company, PC Omaha, NE 68154-5336 (402) 496-8800 • (402) 212-6646 Cell • (402) 514-9170 Fax Email: pbaumert@lutzcpa.com Website: www.lutzcpa.com

### **Matrix Mobile Security Systems**

Privacy and Security Solutions for Mobile Devices

Matrix Mobile Security Solutions provides security and privacy solution for medical mobile devices, including cell phones, lap tops and tablets. Encryption for the mobile devices assures compliance with HIPAA regulations and greatly reduces the possibility of breaches of PHI.

#### **Contact Information:**

Ted Murphy, President 1141 South Main Street Grapevine, TX 76051 (800) 679-6720 Office • (972) 679-1039 Cell Email: tmurphy@matrixmss.com Website: www.matrixmss.com

## **Merritt Hawkins & Associates**

Physician Recruitment

Merritt Hawkins & Associates is the nation's leading permanent physician and allied jobs placement service. For more than two decades, we've specialized in matching healthcare organizations with providers seeking opportunities to enhance their professional careers and personal lives. Merritt Hawkins fills more permanent physician jobs than any other firm, leading the physician search industry not only in annual revenue but also in the number of available permanent physician jobs, successful placements, and professional endorsements.

#### **Contact Information:**

John Carter, Marketing Consultant 5001 Statesman Drive Irving, TX 75063 (469) 524-1766 • (501) 658-8766 Email: john.carter@amnhealthcare.com Website: www.merritthawkins.com

### Nebraska Hospital Association/LaMair-Mulock Condon Co.

Workers' Compensation Coverage, Insurance and Risk Serv

This program provides workers' compensation for eligible NHA member hospitals—at the election of the hospital. This program is offered through LMC. Participants in the NHA/LMC Workers' Compensation Program have access to a web-based program which permits access to information on workers' compensation, risk management and OSHA.

#### Contact Information:

Pat Duff, Senior Vice President 4200 University Avenue, Suite 200 West Des Moines, IA 50266-5945 (800) 677-1529 Office • (515) 249-0559 Email: pat.duff@Imcins.com Website: www.Imcins.com

## **Nesbitt & Associates**

#### Security and Protection Services

Nesbitt and Associates was founded in 2007. The executive team of Tom Nesbitt and Lloyd Hansen brings more than 50 years of law enforcement and security experience. They provide services in the areas of physical security audits, security surveillance equipment, training programs, executive protection, intrusion alarm equipment, threat assessment, emergency planning and IT security.

#### **Contact Information:**

Lloyd Hansen, Vice President 1919 S. 40<sup>th</sup> Street, Suite 302 Lincoln, NE 68506 (402) 440-3842 Office Email: Ihansen@nesbittassociates.com Website: www.nesbittassociates.com

#### Seminole Energy Services

#### Natural Gas Purchase

Seminole High Plains is a full service natural gas provider in multiple states serving more than 10,000 commercial and industrial accounts nationwide. They are a state certified natural gas marketer, serving the Aquila customers in Nebraska. Seminole High Plains offers many flexible pricing options, as well as informed market updates to assist customers in making educated decisions regarding their natural gas purchases.

#### **Contact Information:**

Stacci Urbom, Accounts Representative P.O. Box 402 Holdrege, NE 68949-0402 (888) 710-4707 Office • (308) 991-3911 Cell Email: surbom@seminoleenergy.com Website: www.seminoleenergy.com

#### **Stericycle**

#### Pharmaceutical Waste Disposal Program

Stericycle provides a hospital-wide Pharmaceutical Waste Compliance Program that will minimize environmental impact and regulatory exposure from improper identification, collection and disposal of pharmaceutical waste while keeping costs to a minimum.

#### **Contact Information:**

Kristi Haider, Sales Solution Executive 5355 Colorado Boulevard Dacono, CO 80514 (303) 451-0328 Office • (303) 859-4700 Cell (866) 728-8424 Fax Email: khaider@stericycle.com Website: www.stericycle.com

### **Universal Asset Lending Information System, LLC**

**Revenue Cycle Management** 

Universal Asset Lending Information System, LLC, through their Smart Fund product, is a leading provider of healthcare revenue cycle management services. The Smart Fund product provides hospitals unparalleled visibility into patient and insurance accounts receivable. This visibility comes from the Patient Payment Program and SMAC, which is the alternative to the traditional collection agency for hospital patient balances.

#### **Contact Information:**

Ed Finan, Vice President, Healthcare Banking 8990 West Dodge Road Omaha, NE 68114 (402) 399-5028 Office • (402) 881-1122 Cell • (402) 399-5595 Fax Email: efinan@anbank.com Website: www.anbank.com

When contacting these providers, please indicate that you are a member of the Nebraska Hospital Association and are eligible for services. Information on the above named providers can also be accessed by visiting the website (nhaservices.org).

For additional information, contact Al Klaasmeyer, vice president, subsidiaries, at (402) 742-8162 or e-mail aklaasmeyer@nebraskahospitals.org