



# NHA Nebraska Hospital Association

## S E R V I C E S , I N C .

A wholly-owned subsidiary of the Nebraska Hospital Association

Providing cost-effective solutions for our members' business needs

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[www.nebraskahospitals.org/subsidiaries](http://www.nebraskahospitals.org/subsidiaries)

## WHO WE ARE

NHA Services is a wholly-owned subsidiary of the Nebraska Hospital Association (NHA).

Organizations partnering with NHA Services provide cost-effective solutions for Nebraska hospitals' and health systems' business needs by providing essential goods and services. Hospitals save money and improve efficiencies when using NHA Services' partners. In insurance premium costs alone, Nebraska hospitals have saved millions of dollars.

NHA Services partners provide great advantages to NHA member hospitals and health systems that could not obtain individually. These ventures generate a cash flow that ultimately benefits NHA members by providing an additional source of funding.

## SERVICES PROVIDED

- Chargemaster services
- Coding and transcription services
- Electronic health solution
- HIPAA-HITECH gap assessments
- Insurance and risk service
- Pre-employment screening and verification
- Pharmaceutical waste disposal program
- Professional liability insurance
- Rapid communication services
- Revenue cycle management
- Security and protection services
- Staffing/workforce solutions
- Workers' compensation coverage
- Physician recruitment
- Integration solutions
- Privacy and security solutions for mobile devices

## 2015 BOARD OF DIRECTORS

### Chairman

Paul Utemark  
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Memorial Community Health, Aurora

Don Naiberk  
Butler County Health Care Center, David City

### Ex-Officio

Laura J. Redoutey, FACHE  
Nebraska Hospital Association

## AlertNow

### Rapid Communication Services

AlertNow (a service of Blackboard Connect) is a rapid communication service, providing alert messaging and notifications to hospitals, largely due to requirements set for by The Joint Commission. Hospitals are replacing their outdated and often ineffective conventional communication methods such as phone trees and auto dialers that require large blocks of time to deliver information. Blackboard Connect currently is in all 50 states and sends more than nine million messages each month on behalf of 30,000 customers. The AlertNow service is Web-based and requires no equipment or software purchases. Initiation of the calls to hospital personnel requires only telephone or computer to access the website.

#### Contact Information:

Jeff Enoch, Sales Manager  
4020 Westchase Blvd., Suite 400  
Raleigh, NC 27607  
(800) 213-7168 Office • (919) 841-0175 Direct  
Email: [jenoch@alernow.com](mailto:jenoch@alernow.com)  
Website: [www.alernow.com](http://www.alernow.com)

## Anthelio Healthcare Solutions, Inc.

### Coding and Transcription Services

Anthelio is a recognized expert in the coding industry. More than ten years of coding, more than two million records a year, backed by their CDI and ICD-10 readiness programs, and nationally sought revenue integrity speakers, makes Anthelio one of the premier revenue integrity solution providers. Anthelio is 100 percent focused on serving healthcare providers. They have extensive experience and success in transcription of acute care, ED, clinic, radiology and pathology reports. Medical transcriptionists (MTs), editors, and auditors have access to the most recent, up-to-date online medical transcription reference data and tools that enables the MTs to transcribe reports that meet the highest quality standards.

#### Contact Information:

Matt Beirne, Business Development Manager  
Anthelio Healthcare Solutions Inc.  
(609) 705-4534  
Email: [matthew.beirne@antheliohealth.com](mailto:matthew.beirne@antheliohealth.com)

## eTransX, Inc.

### Integration solutions/interfaces

eTransX specializes in enabling and facilitating Enterprise Application Integration (EAI), Health Level 7 (HL7) messaging. We provide intuitive, next-generation integration technologies that deliver guaranteed project success in record time, typically at a 50%-80% cost savings. We also help the healthcare community at large realize the goals of interoperability.

#### Contact Information:

Kelly McCoy, Account Executive  
214 Overlook Circle, Suite 170  
Brentwood, TN 37027  
(615) 620-7530 • (614) 221-4106 Fax  
Email: [kmccoy@etransx.com](mailto:kmccoy@etransx.com)  
Website: [www.etransx.com](http://www.etransx.com)

## FocusOne Solutions

### Staffing/Workforce Solutions

FocusOne Solutions is a leading provider of managed services programs and innovative workforce solutions. We are a Nebraska-based company established in 1969 and a vendor management division of C&A Industries, Inc. Through its one source solution, FocusOne Solutions acts as an extension of your human resources department and delivers the following benefits:

- Utilization web-based tool to request staffing for permanent placement, contract services and per diem placement, and to monitor progress of securing needed staffing services.
- Screening of candidates and credentialing verification.
- Credential archival/do not return list/expiring documents managed via web-based tool.
- One contract, one invoice and one point of contact

#### Contact Information:

Bev Colan, Director of Business Development  
2425 S. 171<sup>st</sup> Street  
Omaha, NE 68130  
(402) 938-2040 Ext. 2156 • (800) 856-6574 Ext. 2156  
Email: [bcolan@focusonesolutions.com](mailto:bcolan@focusonesolutions.com)  
Website: [www.focusonesolutions.com](http://www.focusonesolutions.com)

## Hirease, Inc.

### Pre-employment Screening and Verification

Hirease, Inc. is designed to assist business with the verifications affiliated with the hiring process. They specialize in pre-employment screening, providing access to both national and international information. Hirease understands the need to provide a thorough review of candidate credentials in order to make a successful hire in a timely manner. They offer screening options, which are clear and concise by combining a wide range of services and products to meet your needs. Hirease strives to provide superior customer service by working with you to understand your needs, and to create the most comprehensive and cost effective strategy.

#### Contact Information:

Paul Dent, CEO & Founder  
P.O. Box 2559  
Southern Pines, NC 28388  
(866) 693-1764 Office  
Email: [paul@hirease.com](mailto:paul@hirease.com)  
Website: [www.hirease.com](http://www.hirease.com)

5332 S. 138<sup>th</sup> Street  
Omaha, NE 68137  
Karen Stodola, Senior Director of Sales  
(877) 311-2475 • (910) 693-1785 Fax  
Email: [karen.stodola@hirease.com](mailto:karen.stodola@hirease.com)

## ITPAC Consulting, LLC

### HIPAA-HITECH Gap Assessments

ITPAC Consulting is an independent consulting firm, providing practical advice and solutions to IT project management, software/data validation, audits and controls. IT PAC Consulting will provide HIPAA-HITECH Gap Assessments to assist you in compliance for the Security and Privacy Regulations for the American Recovery and Reinvestment Act (ARRA).

#### Contact Information:

Denise Mainquist, CISA, QSA  
5111 Union Hill Road  
Lincoln, NE 68516  
(402) 420-1556 Office • (402) 617-5417 Cell  
Email: dmainquist@itpac.biz  
Website: www.itpac.biz

## LMC Insurance & Risk Services

### Insurance and Risk Services

The following lines of insurance are included in the Association Marketing Agreement: Employee benefits, financial services, property, medical malpractice, general liability, business auto, workers' compensation, umbrella, directors and officers liability, and other related property and casualty insurance coverage routinely carried by hospitals, nursing homes, medical clinics and other related health care groups.

#### Contact Information:

Pat Duff, Senior Vice President  
4200 University Avenue, Suite 200  
West Des Moines, IA 50266-5945  
(800) 677-1529 Office • (515) 249-0559  
Email: pat.duff@lmcins.com  
Website: www.lmcins.com

## Lutz & Company, PC

### Chargemaster Services

Lutz & Company, PC, provides comprehensive Chargemaster review services. Our comprehensive Chargemaster reviews include the following components: Coding review to identify new and invalid CPT/HCPCS, modifiers, and revenue codes; Compliance review of patient claims for proper coding and billing; Opportunity review to identify missing HCPCS, possible add-on codes, missing drugs, missing devices as well as duplicate CPT/HCPCS with differing prices; Pricing review using up to date Nebraska Hospital Information System (NHIS) charge data provided by the NHA to benchmark charges and propose changes; and assistance in implementing the proposed changes identified in the review.

#### Contact Information:

Paul R. Baumert, CPA, FHFMA  
Lutz & Company, PC  
Omaha, NE 68154-5336  
(402) 496-8800 • (402) 212-6646 Cell • (402) 514-9170 Fax  
Email: pbaumert@lutzcpa.com  
Website: www.lutzcpa.com

## Matrix Mobile Security Systems

### Privacy and Security Solutions for Mobile Devices

Matrix Mobile Security Solutions provides security and privacy solution for medical mobile devices, including cell phones, lap tops and tablets. Encryption for the mobile devices assures compliance with HIPAA regulations and greatly reduces the possibility of breaches of PHI.

#### Contact Information:

Ted Murphy, President  
1141 South Main Street  
Grapevine, TX 76051  
(800) 679-6720 Office • (972) 679-1039 Cell  
Email: tmurphy@matrixmss.com  
Website: www.matrixmss.com

## Merritt Hawkins & Associates

### Physician Recruitment

Merritt Hawkins & Associates is the nation's leading permanent physician and allied jobs placement service. For more than two decades, we've specialized in matching healthcare organizations with providers seeking opportunities to enhance their professional careers and personal lives. Merritt Hawkins fills more permanent physician jobs than any other firm, leading the physician search industry not only in annual revenue but also in the number of available permanent physician jobs, successful placements, and professional endorsements.

#### Contact Information:

John Carter, Marketing Consultant  
5001 Statesman Drive  
Irving, TX 75063  
(469) 524-1766 • (501) 658-8766  
Email: john.carter@amnhealthcare.com  
Website: www.merrithawkins.com

## Nebraska Hospital Association/LaMair-Mulock Condon Co.

### Workers' Compensation Coverage, Insurance and Risk Serv

This program provides workers' compensation for eligible NHA member hospitals—at the election of the hospital. This program is offered through LMC. Participants in the NHA/LMC Workers' Compensation Program have access to a web-based program which permits access to information on workers' compensation, risk management and OSHA.

#### Contact Information:

Pat Duff, Senior Vice President  
4200 University Avenue, Suite 200  
West Des Moines, IA 50266-5945  
(800) 677-1529 Office • (515) 249-0559  
Email: pat.duff@lmcins.com  
Website: www.lmcins.com

## Nesbitt & Associates

### Security and Protection Services

Nesbitt and Associates was founded in 2007. The executive team of Tom Nesbitt and Lloyd Hansen brings more than 50 years of law enforcement and security experience. They provide services in the areas of physical security audits, security surveillance equipment, training programs, executive protection, intrusion alarm equipment, threat assessment, emergency planning and IT security.

#### Contact Information:

Lloyd Hansen, Vice President  
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Lincoln, NE 68506  
(402) 440-3842 Office  
Email: lhansen@nesbittassociates.com  
Website: www.nesbittassociates.com

## Continuum Energy

### Natural Gas Provider

Seminole High Plains is a full service natural gas provider in multiple states serving more than 10,000 commercial and industrial accounts nationwide. They are a state certified natural gas marketer, serving the Aquila customers in Nebraska. Seminole High Plains offers many flexible pricing options, as well as informed market updates to assist customers in making educated decisions regarding their natural gas purchases.

#### Contact Information:

Michelle Kluver, Sales Representative  
Continuum Energy  
P.O. Box 402  
Holdrege, NE 68949  
Phone: (888) 710-4707 • Fax: (308) 995-5426  
mkluver@continuumes.com  
Website: www.continuumes.com  
Natural Gas Provider

## Stericycle

### Pharmaceutical Waste Disposal Program

Stericycle provides a hospital-wide Pharmaceutical Waste Compliance Program that will minimize environmental impact and regulatory exposure from improper identification, collection and disposal of pharmaceutical waste while keeping costs to a minimum.

#### Contact Information:

Kristi Haider, Sales Solution Executive  
5355 Colorado Boulevard  
Dacono, CO 80514  
(303) 451-0328 Office • (303) 859-4700 Cell  
(866) 728-8424 Fax  
Email: khaider@stericycle.com  
Website: www.stericycle.com

## Universal Asset Lending Information System, LLC

### Revenue Cycle Management

Universal Asset Lending Information System, LLC, through their Smart Fund product, is a leading provider of healthcare revenue cycle management services. The Smart Fund product provides hospitals unparalleled visibility into patient and insurance accounts receivable. This visibility comes from the Patient Payment Program and SMAC, which is the alternative to the traditional collection agency for hospital patient balances.

#### Contact Information:

Ed Finan, Vice President, Healthcare Banking  
8990 West Dodge Road  
Omaha, NE 68114  
(402) 399-5028 Office • (402) 881-1122 Cell • (402) 399-5595 Fax  
Email: efinan@anbank.com  
Website: www.anbank.com

When contacting these providers, please indicate that you are a member of the Nebraska Hospital Association and are eligible for services. Information on the above named providers can also be accessed by visiting the website ([nhaservices.org](http://nhaservices.org)).

For additional information, contact Al Klaasmeyer, vice president, subsidiaries, at (402) 742-8162 or e-mail [aklaasmeyer@nebraskahospitals.org](mailto:aklaasmeyer@nebraskahospitals.org)