



# NHA Nebraska Hospital Association

## S E R V I C E S , I N C .

A wholly-owned subsidiary of the Nebraska Hospital Association

Providing cost-effective solutions for our members' business needs

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[www.nebraskahospitals.org/subsidiaries](http://www.nebraskahospitals.org/subsidiaries)

## WHO WE ARE

NHA Services is a wholly-owned subsidiary of the Nebraska Hospital Association (NHA).

Organizations partnering with NHA Services provide cost-effective solutions for Nebraska hospitals' and health systems' business needs by providing essential goods and services. Hospitals save money and improve efficiencies when using NHA Services' partners. In insurance premium costs alone, Nebraska hospitals have saved millions of dollars.

NHA Services partners provide great advantages to NHA member hospitals and health systems that could not obtain individually. These ventures generate a cash flow that ultimately benefits NHA members by providing an additional source of funding.

## SERVICES PROVIDED

- Chargemaster services
- Electronic health solution
- HIPAA-HITECH gap assessments
- Insurance and risk service
- Integration solutions
- Physician recruitment
- Pre-employment screening and verification
- Pharmaceutical waste disposal program
- 340B Contract and Pharmacy Benefit Management
- Privacy and security solutions for mobile devices
- Professional liability insurance
- Rapid communication services
- Security and protection services
- Staffing/workforce solutions
- Workers' compensation coverage

## 2015 BOARD OF DIRECTORS

### Chairman

Paul Utemark  
Fillmore County Hospital, Geneva

### Vice Chairman

Julie Murray  
Litzenberg Memorial County Hospital, Central City

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Chad Jurgens  
Jefferson Community Health Center, Fairbury

### Directors

Mick Brant  
Gothenburg Memorial Hospital, Gothenburg

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Howard County Medical Center, St. Paul

Diane Keller  
Memorial Community Health, Aurora

Don Naiberk  
Butler County Health Care Center, David City

### Ex-Officio

Laura J. Redoutey, FACHE  
Nebraska Hospital Association

## AlertNow

### Rapid Communication Services

AlertNow (a service of Blackboard Connect) is a rapid communication service, providing alert messaging and notifications to hospitals, largely due to requirements set for by The Joint Commission. Hospitals are replacing their outdated and often ineffective conventional communication methods such as phone trees and auto dialers that require large blocks of time to deliver information. Blackboard Connect currently is in all 50 states and sends more than nine million messages each month on behalf of 30,000 customers. The AlertNow service is Web-based and requires no equipment or software purchases. Initiation of the calls to hospital personnel requires only telephone or computer to access the website.

#### Contact Information:

Jeff Enoch, Sales Manager  
4020 Westchase Blvd., Suite 400  
Raleigh, NC 27607  
(800) 213-7168 Office • (919) 841-0175 Direct  
Email: [jenoch@alernow.com](mailto:jenoch@alernow.com)  
Website: [www.alernow.com](http://www.alernow.com)

## Continuum Energy

### Natural Gas Provider

Seminole High Plains is a full service natural gas provider in multiple states serving more than 10,000 commercial and industrial accounts nationwide. They are a state certified natural gas marketer, serving the Aquila customers in Nebraska. Seminole High Plains offers many flexible pricing options, as well as informed market updates to assist customers in making educated decisions regarding their natural gas purchases.

#### Contact Information:

Michelle Kluver, Sales Representative  
Continuum Energy  
P.O. Box 402  
Holdrege, NE 68949  
Phone: (888) 710-4707 • Fax: (308) 995-5426  
[mkluver@continuumes.com](mailto:mkluver@continuumes.com)  
Website: [www.continuumes.com](http://www.continuumes.com)  
Natural Gas Provider

## eTransX, Inc.

### Integration solutions/interfaces

eTransX specializes in enabling and facilitating Enterprise Application Integration (EAI), Health Level 7 (HL7) messaging. We provide intuitive, next-generation integration technologies that deliver guaranteed project success in record time, typically at a 50%-80% cost savings.

We also help the healthcare community at large realize the goals of interoperability.

#### Contact Information:

Kelly McCoy, Account Executive  
214 Overlook Circle, Suite 170  
Brentwood, TN 37027  
(615) 620-7530 • (614) 221-4106 Fax  
Email: [kmccoy@etransx.com](mailto:kmccoy@etransx.com)  
Website: [www.etransx.com](http://www.etransx.com)

## FocusOne Solutions

### Staffing/Workforce Solutions

FocusOne Solutions is a leading provider of managed services programs and innovative workforce solutions. We are a Nebraska-based company established in 1969 and a vendor management division of C&A Industries, Inc. Through its one source solution, FocusOne Solutions acts as an extension of your human resources department and delivers the following benefits:

- Utilization web-based tool to request staffing for permanent placement, contract services and per diem placement, and to monitor progress of securing needed staffing services.
- Screening of candidates and credentialing verification.
- Credential archival/do not return list/expiring documents managed via web-based tool.
- One contract, one invoice and one point of contact.

#### Contact Information:

Rod Kersch, Business Development Executive  
13609 California Street, Ste 300  
Omaha, NE 68154  
(402) 938-2040 Ext. 2366 • (800) 856-6574 Ext. 2366  
Email: [rkersch@focusonesolutions.com](mailto:rkersch@focusonesolutions.com)  
Website: [www.focusonesolutions.com](http://www.focusonesolutions.com)

## Hirease, Inc.

### Pre-employment Screening and Verification

Hirease, Inc. is designed to assist business with the verifications affiliated with the hiring process. They specialize in pre-employment screening, providing access to both national and international information. Hirease understands the need to provide a thorough review of candidate credentials in order to make a successful hire in a timely manner. They offer screening options, which are clear and concise by combining a wide range of services and products to meet your needs. Hirease strives to provide superior customer service by working with you to understand your needs, and to create the most comprehensive and cost effective strategy.

#### Contact Information:

Paul Dent, CEO & Founder  
P.O. Box 2559  
Southern Pines, NC 28388  
(866) 693-1764 Office  
Email: [paul@hirease.com](mailto:paul@hirease.com)  
Website: [www.hirease.com](http://www.hirease.com)

## ITPAC Consulting, LLC

### HIPAA-HITECH Gap Assessments

ITPAC Consulting is an independent consulting firm, providing practical advice and solutions to IT project management, software/data validation, audits and controls. ITPAC Consulting will provide HIPAA-HITECH Gap Assessments to assist you in compliance for the Security and Privacy Regulations for the American Recovery and Reinvestment Act (ARRA).

#### Contact Information:

Denise Mainquist, CISA, QSA  
5111 Union Hill Road  
Lincoln, NE 68516  
(402) 420-1556 Office • (402) 617-5417 Cell  
Email: [dmainquist@itpac.biz](mailto:dmainquist@itpac.biz)  
Website: [www.itpac.biz](http://www.itpac.biz)

## LaMair-Mulock-Condon Co. (LMC)

### Insurance and Risk Services

The following lines of insurance are included in the Association Marketing Agreement: Employee benefits, financial services, property, medical malpractice, general liability, business auto, workers' compensation, umbrella, directors and officers liability, and other related property and casualty insurance coverage routinely carried by hospitals, nursing homes, medical clinics and other related health care groups.

#### Contact Information:

Pat Duff, Senior Vice President  
4200 University Avenue, Suite 200  
West Des Moines, IA 50266-5945  
(800) 677-1529 Office • (515) 249-0559  
Email: pat.duff@lmcins.com  
Website: www.lmcins.com

## Lutz & Company, PC

### Chargemaster Services

Lutz & Company, PC, provides comprehensive Chargemaster review services. Our comprehensive Chargemaster reviews include the following components: Coding review to identify new and invalid CPT/HCPCS, modifiers, and revenue codes; Compliance review of patient claims for proper coding and billing; Opportunity review to identify missing HCPCS, possible add-on codes, missing drugs, missing devices as well as duplicate CPT/HCPCS with differing prices; Pricing review using up to date Nebraska Hospital Information System (NHIS) charge data provided by the NHA to benchmark charges and propose changes; and assistance in implementing the proposed changes identified in the review.

#### Contact Information:

Paul R. Baumert, CPA, FHFMA  
Lutz & Company, PC  
Omaha, NE 68154-5336  
(402) 496-8800 • (402) 212-6646 Cell • (402) 514-9170 Fax  
Email: pbaumert@lutzcpa.com  
Website: www.lutzcpa.com

## Matrix Mobile Security Systems

### Privacy and Security Solutions for Mobile Devices

Matrix Mobile Security Solutions provides security and privacy solution for medical mobile devices, including cell phones, lap tops and tablets. Encryption for the mobile devices assures compliance with HIPAA regulations and greatly reduces the possibility of breaches of PHI.

#### Contact Information:

Ted Murphy, President  
1141 South Main Street  
Grapevine, TX 76051  
(800) 679-6720 Office • (972) 679-1039 Cell  
Email: tmurphy@matrixmss.com  
Website: www.matrixmss.com

## Medimpact/SUNRx

### Establishment and Operation of 340B Contract and Pharmacy Benefit Management

Medimpact/SUNRx is engaged as a pharmacy services provider in the establishment and operating 340B contracts and in-house pharmacy arrangements; and acting as a pharmacy benefit manager and administrating, offering and coordinating various pharmaceutical programs and benefits, including by not limited to programs under Section 340B and discount care programs.

#### Contact Information:

David Hardman, MBA, Regional Manager  
1115 South Salem Drive  
Schaumburg, IL 60193  
(267) 319-4295  
Email: dhardman@SUNRx.com  
Website: www.sunrx.com

## Medi-Waste Disposal, LLC PC

### Pharmaceutical Waste Disposal Services

Medi-Waste Disposal program includes Pathological (Red Bag) Waste, Biohazard, Trace Chemo and Pharmaceutical and includes Regulated Medical Waste Transport and Processing, Pharmaceutical Programs, Online Training and Compliance Programs and Optional Paper Shedding Services.

#### Contact Information:

Todd Johnson  
4201 Lowell Circle  
Lincoln, NE 68502  
(402) 261-4157  
Email: todd.johnson@mediwastedisposal.com  
Website: mediwastedisposal.com

## Merritt Hawkins & Associates

### Physician Recruitment

Merritt Hawkins & Associates is the nation's leading permanent physician and allied jobs placement service. For more than two decades, we've specialized in matching healthcare organizations with providers seeking opportunities to enhance their professional careers and personal lives. Merritt Hawkins fills more permanent physician jobs than any other firm, leading the physician search industry not only in annual revenue but also in the number of available permanent physician jobs, successful placements, and professional endorsements.

#### Contact Information:

John Carter, Marketing Consultant  
5001 Statesman Drive  
Irving, TX 75063  
(469) 524-1766 • (501) 658-8766  
Email: john.carter@amnhealthcare.com  
Website: www.merrithawkins.com

## Nebraska Hospital Association/LaMair-Mulock Condon Co.

### Workers' Compensation Coverage, Insurance and Risk Serv

This program provides workers' compensation for eligible NHA member hospitals—at the election of the hospital. This program is offered through LMC. Participants in the NHA/LMC Workers' Compensation Program have access to a web-based program which permits access to information on workers' compensation, risk management and OSHA.

#### Contact Information:

Pat Duff, Senior Vice President  
4200 University Avenue, Suite 200  
West Des Moines, IA 50266-5945  
(800) 677-1529 Office • (515) 249-0559  
Email: pat.duff@lmcins.com  
Website: www.lmcins.com

## Nesbitt & Associates

### Security and Protection Services

Nesbitt and Associates was founded in 2007. The executive team of Tom Nesbitt and Lloyd Hansen brings more than 50 years of law enforcement and security experience. They provide services in the areas of physical security audits, security surveillance equipment, training programs, executive protection, intrusion alarm equipment, threat assessment, emergency planning and IT security.

#### Contact Information:

Lloyd Hansen, Vice President  
1919 S. 40<sup>th</sup> Street, Suite 302  
Lincoln, NE 68506  
(402) 440-3842 Office  
Email: lhansen@nesbittassociates.com  
Website: www.nesbittassociates.com

## Stericycle

### Pharmaceutical Waste Disposal Program

Stericycle provides a hospital-wide Pharmaceutical Waste Compliance Program that will minimize environmental impact and regulatory exposure from improper identification, collection and disposal of pharmaceutical waste while keeping costs to a minimum.

#### Contact Information:

Kristi Haider, Sales Solution Executive  
5355 Colorado Boulevard  
Dacono, CO 80514  
(303) 451-0328 Office • (303) 859-4700 Cell  
(866) 728-8424 Fax  
Email: khaider@stericycle.com  
Website: www.stericycle.com

When contacting these providers, please indicate that you are a member of the Nebraska Hospital Association and are eligible for services. Information on the above named providers can also be accessed by visiting the website [nebraskahospitals.org/subsidiaries](http://nebraskahospitals.org/subsidiaries).

For additional information, contact Al Klaasmeyer, vice president, subsidiaries, at (402) 742-8162 or e-mail [aklaasmeyer@nebraskahospitals.org](mailto:aklaasmeyer@nebraskahospitals.org)