NHA | NEBRASKA HOSPITALS | Member Services Guide

Introduction

Nebraska hospitals face unprecedented challenges: workforce recruitment and retention, financial pressures from high inflation and low reimbursement rates, and barriers to patient transitions. The NHA and its 92 member hospitals must chart a course for the future. As your hospital association, we commit to proactive policy development, advocating for hospitals, training leaders, fostering collaboration, sharing best practices, providing accessible data, and forging partnerships for health research. We offer educational opportunities, expand leadership programs, and promote beneficial programs from other organizations. By collaborating with partners and filling gaps, we aim to strengthen the NHA. Nebraska Hospitals will be your trusted source and influential advocate for years to come.

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Advocacy

The NHA Advocacy Team influences health care policies in Nebraska. They focus on building relationships with policymakers to promote legislation that will positively impact NHA members. Through advocacy, NHA members contribute to effective policies for a health care system that meets the needs of all Nebraskans.

Policy Development Committee (PDC)

The PDC meets five times a year to help guide the NHA advocacy team on important legislative issues. The PDC discusses and recommends legislation to the NHA Board that the NHA will support, oppose, or monitor.

Staff Contact: Andy Hale

NHA PAC

A Political Action Committee (PAC) is an organization whose purpose is to raise and distribute campaign funds to candidates seeking political office. The NHA PAC promotes legislative and political interests of the NHA and provides members with another means to ensure that the needs of the NHA membership are met. Through the NHA PAC, we support health care champions to protect and advance Nebraska hospitals. Despite term limits, the department identifies new champions to impact health care policy.

Staff Contact: David Slattery

Advocacy Action Center

The NHA's online Advocacy Action Center is your one-stop shop to take action on key state and federal priorities. On this website, you will see the NHA's top priorities and be able to customize a message to your state or federal elected officials. This grassroots reinforcement of our lobbying efforts will be key to advancing our policy priorities.

Staff Contact: Andy Hale

CEO of the Week

During the legislative session, Nebraska hospital CEOs can sign up to be our CEO of the Week and join the advocacy team at the Capitol Rotunda to meet with senators and discuss important legislation.

Staff Contact: Andy Hale

American Hospital Association (AHA) Annual Conference

Each April, the NHA travels to Washington, D.C. with our members to meet with our federal delegation to discuss important hospital and health care issues.

Staff Contact: Andy Hale

NHA Advocacy Day

Each Spring, NHA members from across the state visit the Nebraska Capitol to discuss important legislation with their elected officials during our annual Advocacy Day event.

Staff Contact: David Slattery

Legislative Wrap Up

After the Nebraska Unicameral adjourns sine die, the advocacy team sends members a report on legislation that directly affects hospital procedures.

Staff Contact: David Slattery

Workforce & Education

NHA and its members prioritize addressing workforce shortages in health care. NHA will lead efforts in tackling current and projected health care workforce shortages through policy, research, collaboration, and communication. The NHA is committed to providing a myriad of educational opportunities for all disciplines within hospitals and health care systems. We strive to offer in-person as well as virtual education at minimal cost to members. CEUs available when possible.

Nebraska Health Careers Pipeline Program

The Nebraska Health Careers Pipeline Program aims to establish standardized health science curriculum for grades 3-12, encompassing nursing homes and assisted living communities. The program seeks to create a seamless path for students, inspiring and equipping them to pursue health science studies in college. The strategy involves developing hands-on, grade-specific exploration curriculum in collaboration with hospitals, clinics, schools, and long-term care facilities. Real-life experiences will be integrated, considering the diverse demographics across Nebraska.

Staff Contact: Margaret Woeppel

Preceptor Training

In 2023, the NHA is working with stakeholders on the development of a clinical preceptor training program. Additionally, NHA and Nebraska Community Colleges are collaborating on utilization of hospital based nurses as student clinical instructors.

Staff Contact: Margaret Woeppel

Leadership Institute

The NHA Leadership Institute continues to be a great opportunity for our emerging health care leaders to gain leadership skills and competencies through a series of college-style, interactive sessions. In addition, participants in the program develop relationships with peers across the state and see first-hand many of our hospital facilities. Staff Contact: Brian Noonan

NHA Foundation Health Care Career Scholarship Program

Considering the importance and complexities of highquality health care in today's society, it is critical for bright, talented people to be encouraged to pursue professions in the field. With that in mind, the NHA Research and Educational Foundation offers undergrad and graduate scholarships designed for students interested in a career in health care. These scholarships assist students who are working toward a career to improve the health and well-being of Nebraska's communities. The foundation has successfully awarded over \$600,000 in scholarships to employees of NHA member hospitals.

Staff Contact: Brian Noonan

Educational/Event Calendar

The NHA offers 100+ educational opportunities (including virtual and in-person) for a nominal fee (many are free to members) covering relevant and timely topics such as compliance and regulation, revenue cycle management, price transparency and more.

Staff Contact: Tiffani Cullin

Research and Educational Foundation

The Nebraska Hospital Association Research and Educational Foundation (NHAREF) is a nonprofit organization focused on charitable, scientific, and educational endeavors. Their objectives include providing quality onsite and web-based educational programs, publications, and training products to assist health care providers in meeting regulations and delivering quality patient care. The foundation stays updated on health care issues and collaborates with partners who possess the necessary expertise to deliver effective education. NHAREF also offers scholarships for students pursuing health care careers, supporting their pursuit of a highquality education.

Staff Contact: Brian Noonan

Nebraska Health Care Workforce Collaborative

The Nebraska Health Care Workforce Collaborative is a partnership of the Nebraska Hospital Association, Nebraska Rural Health Association, University of Nebraska System, Nebraska State College System, Nebraska Community Colleges, and Nebraska Independent Colleges.

The goal with this Collaborative is to develop long-term solutions that cannot be solved by a single organization and cannot be solved in silos. The Collaborative will create a forum where partner organizations from higher education and health care, as well as other interested stakeholders, can share timely and accurate information about the current health care workforce, future health care workforce needs, and health care education programs in Nebraska.

Staff Contact: Margaret Woeppel

Communications & Member Engagement

The NHA Communications Department is essential in keeping members informed about the latest news and information. Their goal is to provide timely updates on legislation, quality improvement, education, and emergency preparedness. Newslink, their flagship weekly, member-focused publication, highlights news and information impacting their facilities and health care communities. Healthier Nebraska, a quarterly print publication, features member hospitals, focusing on good news stories (patient success, breakthroughs in treatments, etc.). Through these publications, public relations and social media efforts, the Communications Department ensures our members stay informed, make informed decisions, and successfully navigate the evolving, complex health care landscape.

We provide members with opportunities to network with fellow NHA members on a personal level, develop opportunities for member involvement in the Association, and serve as a positive conduit to review issues, enabling members to network in a collegial and involved environment.

Newslink

A weekly member newsletter delivered on Fridays via e-mail. Every issue includes up-to-date information regarding NHA news, educational opportunities and updates from our different NHA departments.

Staff contact: Brian Noonan

Healthier Nebraska

Our quarterly print publication that helps broadcast stories from our members including patient success stories, medical breakthroughs and milestone projects. Advertising space is also available to vendors and partners.

Staff contact: Tiffani Cullin

CEO Listserv

This email based listserv allows for peer-to-peer communication for hospital CEOs. Contact NHA Communications to be granted access to this tool.

Staff contact: Brian Noonan

Marketing/Public Relations

NHA Communications is responsible for the marketing, promotion and public relations of all NHA programs and initiatives. We utilize email, ZOOM and social media to promote messaging to members, policymakers and the general public. We encourage you to like and share our posts on social media, including Twitter, LinkedIn, Facebook and Instagram.

Staff contact: Taylor Craig

Spring Forum and Rural Health Clinic Conference

This annual in-person conference is hosted jointly with the Nebraska Rural Health Association and provides educational and networking opportunities for both hospitals and clinics. An awards luncheon and trade show are part of the conference with a focus on rural health

Staff Contact: Brian Noonan

Annual Convention

Each October, the NHA hosts the largest health care conference and trade show in Nebraska. This three day event showcases nationally known keynote speakers, an awards banquet and The Caring Kind Awards luncheon, honoring our most revered health care workers across the state.

Staff Contact: Brian Noonan

Administrative Professionals Conference

This one day conference is an opportunity for administrative professionals at our member hospitals to learn new skills, network with peers and become rejuvenated.

Staff Contact: Tiffani Cullin

Weekly member calls

These weekly video conference calls provide our members with important updates from our different departments, as well as a forum for discussion on key topics facing our hospitals.

Staff Contact: Brian Noonan

Finance

Provide expertise to NHA members regarding financial policy issues by analyzing and communicating all significant reimbursement regulations and their impact, collaborating extensively with Nebraska's congressional delegation, Centers for Medicare & Medicaid Services (CMS), the Nebraska Department of Health and Human Services (DHHS), and other agencies/organizations as appropriate to influence financial policy and achieve reimbursement fairness.

Revenue Cycle Residency Program

Hospitals face a revenue cycle landscape that is growing in complexity. To address this challenge, we have developed the Revenue Cycle Residency Program. This program is intended to serve as an introductory residency for newer revenue cycle leaders or those interested in working in hospital revenue cycle. It addresses revenue cycle compliance, front office revenue cycle, back office revenue cycle, and best practices.

Staff Contact: Michael Feagler

CFO Calls

A bi-weekly call with CFOs and other people in financial services of our membership. We share what is going on at the state and federal levels, as well as third-party payer organizations in terms of reimbursement and regulatory issues.

Staff Contact: Michael Feagler

All-Payer Advisory Group

The All-Payer Advisory Group assists the NHA in accomplishing its health insurance policy responsibilities. The All-Payer Advisory Group is charged with (1) Implement the health insurance policy processes within NHA and to make recommendations; (2) implement a system for identification of those issues advantageous to NHA and its members at the state and federal levels so that the NHA can express its collective opinion through a policy statement or position; and (3) recommend policy positions to the Board of Directors Staff Contact: Michael Feagler

Data

The NHA collects and analyzes accurate and reliable Nebraska hospital health care and administrative claims data. The data is used for analysis and decision-making relative to the health care needs of the State of Nebraska and its residents. The Nebraska Hospital Association will continue its strategic role as a data aggregator for the NHA and Nebraska hospitals. In 2023, the Nebraska Hospital will add the collection and aggregation of Rural Health Clinic claims data.

Data Dimensions

Claims data analysis is available through the NHA Data Dimensions Portal. Dimensions includes:

- Discovery Datalytics Dashboards (suite of dashboards)
- Slice and Dice (flexible reporting tool allowing advanced users full customization by selecting their own elements and report layout)
- Point and Click (standard report layouts allowing user customization)

Staff contact: Anne Skinner

Research

NHA provides approved data to researchers and public health figures to advance the current and future health of Nebraskans.

Staff Contacts: Sachi Verma

DHHS Statute Reporting

NHA provides data to Nebraska DHHS on behalf of Nebraska hospitals for reporting mandates. Includes; External Cause of Injury, Head, Brain & Spinal Cord Injury, Ambulatory Surgical Center, Communicable Diseases, Parkinson Disease Registry, Cancer Registry and Contagious, Infectious or Poisoning. Staff contact: Margaret Woeppel

Quality

The NHA Quality Team is dedicated to enhancing patient outcomes and safety in Nebraska's hospitals. They work on efficient processes, partnerships, and workforce development to ensure high-quality care. The team provides resources and services to support cultural changes and safety initiatives. They organize quality conferences, facilitating knowledge sharing and networking among members. Virtual learning cohorts allow interactive discussions on improvement and safety. One-on-one sessions provide personalized education and training. The team assists with quality improvement projects, offering planning and evaluation expertise. Consulting services and interim positions are available for program enhancement. The NHA Quality Team empowers hospitals to improve care, reduce costs, and deliver patient-centered excellence through collaboration and continuous improvement.

HQIC

CMS National Rural Quality Program, HQIC, is being operated by the NHA Quality team. Quality Improvement Cohorts run for 3-6 months. 2023 cohorts include: Safe Transitions of Care TCM/CCM, Anticoagulation, Sepsis, Health Equity and Antimicrobial Use and Resistance. CEOs receive quarterly quality scorecards. Staff contact: Dana Steiner

Quality Consulting

NHA offers experienced short-term quality consulting for staffing gaps and/or quality and performance improvement guidance. Staff contact: Margaret Woeppel

Rural QI Residency

NHA has partnered with the Rural QI Steering Council to offer an annual 10-month Quality 101 course. Training is focused on state and national requirements in addition to best practices for running a CAH/RHC quality program. NHA has developed a Rural QI Orientation Manual available to all quality and nursing leaders. Staff contact: Dana Steiner

Statewide Quality Track

The NHA is focused on education and performance improvement in three statewide quality tracks: Improving CMS Star Ratings, Transitions of Care, and Health Equity. Staff contact: Amber Kavan

Age-Friendly

NHA has partnered with the AHA and IHI to bring the Age Friendly Care Model to Nebraska hospitals and communities. This model is focused on the spread of the 4Ms (mentation, mobility, medications & what matters) in all older adult care. National certification is available to hospitals, clinics and communities to complete the cohort. Staff contact: Matt Lentz

Nebraska CAH/RHC Conference on Quality

This annual conference meets the educational needs of healthcare professionals, including leaders in quality, nursing, pharmacy, CEOs, board members, and providers. It focuses on national and state best practices, fostering intentional thought about the role of CAH Quality in Nebraska's healthcare future.

Staff Contact: Margaret Woeppel

Regulatory Improvement & Emergency Preparedness

The Nebraska Hospital Association is committed to promoting a regulatory environment that fosters innovation, competitiveness and economic growth while ensuring patient safety, security and health. The NHA and member hospitals work to identify regulatory burdens and inefficiencies, propose regulatory reform and work with NHA advocacy team to advocate for their adoption.

De-escalation Training

The Nebraska Hospital Association offers a certified deescalation trainer for on-site certification. NHA offers a one day Elements course or a 1.5 day Advanced course. *Staff Contact: Angela Ling*

Regulatory Improvement Council

The purpose of the NHA Regulatory Improvement Advisory Council is to promote a regulatory environment that fosters innovation, competitiveness and economic growth while ensuring patient safety, security and health. The group works to identify regulatory burdens and inefficiencies, propose regulatory reform and work with the NHA advocacy team to advocate for their adoption. Staff Contact: Angela Ling

Advisory Groups

Data Council

The purpose of the Health Information and Data Committee is to advise the NHA on the information needs of member hospitals and the data to be collected. It provides counsel on the format of data to be routinely disseminated to the membership and provides input on activities of organizations that impact members' data reporting activities such as accrediting bodies and various state and federal regulatory agencies. Staff Contact: Anne Skinner

Health Research Committee

The purpose of the Health Research Committee is to work with credible researchers to ensure NHA data is used to advance health care research and improve health outcomes in Nebraska, while protecting the reputation of Nebraska hospitals from research proposals that misrepresent hospital data.

Staff Contact: Sachi Verma

HQIC Advisory Council

The purpose of the NHA Hospital Quality Improvement Contractors (HQIC) Quality Advisory Council is to provide guidance on the CMS HQIC quality grant implementation in Nebraska. The Council is instructed on all CMS quality requirements and serves as advisors on the execution of grant requirements at all participating Nebraska hospitals. The Council guides and supports quality and performance improvement initiatives, evaluates results through engagement of quality data and ensures activities that will drive sustainability of effective changes.

Staff Contact: Dana Steiner

Rural QI Steering Council

Mission: Inspire, mobilize and equip Health care Providers to improve health outcomes for all. Vision: To lead Nebraska to improved health for all. Staff Contact: Margaret Woeppel

Age-Friendly Advisory Council

The purpose of the The Age-Friendly Advisory Council is to provide essential guidance and recommendations regarding the expansion and sustainability of Age-Friendly Care focused on consistent implementation of the 4Ms framework throughout the state of Nebraska.

Staff Contact: Matt Lentz

Transitions of Care Council

The purpose of the NHA Transitions of Care Council is to provide a forum for better understanding issues surrounding transitions of care and facilitation of improved coordination of care transitions across the health care continuum within Nebraska. The Council guides and supports quality and performance improvement initiatives that will drive improved transitions of care. The Council includes representation from the NHA Board, member hospitals, long term care and assisted living facilities, home health care, Department of Health and Human Services (DHHS) representatives and other stakeholders as identified by the Council.

Staff Contact: Amber Kavan

340B Advisory Group

The 340 Advisory Group is comprised of NHA members who understand the issues and challenges surrounding the 340B Drug Pricing Program in Nebraska and nationwide. The purpose of establishing the 340B Advisory Group is to improve the performance and coordination in several key areas: (1) timely and accurate identification of issues of interest to the membership; (2) increased involvement of the NHA membership in 340B matters, both in identifying issues and influencing positions to be taken; (3) increased representation of state and national concerns; and (4) improved efficiency in allocation of NHA staff resources. Staff Contact: David Slattery

Scope of Practice Advisory Group

The Scope of Practice Advisory Group is comprised of NHA members who understand the issues and challenges surrounding scope of practice in Nebraska. The COVID-19 pandemic demonstrated non-physician providers have played a critical role in the health care system. These providers helped lead the public health response through the pandemic and expanded their ability to help fill provider shortages, particularly in rural areas.

This Advisory Group examines ways for licensing boards to consider changes with non-licensed positions. We are looking at steps we can take at the legislature and with regulatory bodies that create and implement the rules and regulations. It is important for scope of practice to reflect a professional's true expertise. We need everyone practicing at the top of their scope.

Staff Contact: Andy Hale

Rural Emergency Hospital Consultations

The NHA and Nebraska Rural Health Association (NeRHA) are utilizing DataGen, Inc.'s Rural Emergency Hospital (REH) analysis to predict the impact of Medicare Fee-For-Service (FFS) payment changes on Critical Access Hospitals and small rural hospitals. This analysis assesses the potential effect of transitioning from the current payment model to the new Rural Emergency Hospital (REH) payment. The NHA and NeRHA provide regional hospital and community education as requested, contracting with experts as needed. Both organizations act as the intermediary between interested hospitals and the RHRC for hospital-specific analytics and feasibility studies.

Staff Contact: Jed Hansen

NHA Services

For 30 years, NHA Services, Inc. has been a for-profit subsidiary company of the Nebraska Hospital Association and a trusted partner for NHA members. We assist health care providers in enhancing operational and financial performance, improving quality and outcomes, and preparing for the future. Our commitment is to provide accessible and cost-effective solutions that address the evolving health care landscape. Through a rigorous vetting process, our preferred business partners meet the highest standards for quality and service. With our one-stop shopping approach and data-driven expertise, we strive to deliver optimal coverage options. In 2022, NHA Services contributed over \$400,000 in non-dues revenue to the Nebraska Hospital Association, further supporting our mission.

Educational Solutions

NHA Services offers a comprehensive suite of health care educational solutions to meet the diverse needs of NHA members. These solutions empower health care professionals to enhance their skills, and deliver exceptional care to patients in Nebraska. Staff contacts: Jon Borton and Mike DeLanie

Financial Solutions

NHA Services provides a robust suite of financial solutions to support the financial needs of its members in the health care industry. These solutions encompass a wide range of services, including group purchasing programs, revenue cycle management, and financial consulting. By leveraging the extensive network and experience of NHA Services preferred business partners, NHA members can optimize their financial operations, streamline costs, maximize revenue.

Staff contacts: Jon Borton and Mike DeLanie

Support Solutions

NHA Services offers comprehensive operational support solutions designed to assist health care organizations in optimizing their operational efficiency and effectiveness. These solutions encompass a broad range of areas, including supply chain management, technology implementation, and quality improvement initiatives. By leveraging their preferred business partners, NHA Services helps members streamline operations, reduce costs, enhance productivity, and drive organizational success.

Staff contacts: Jon Borton and Mike DeLanie

Workforce Solutions

NHA Services is committed to addressing the workforce challenges faced by health care providers and provides a range of solutions to support their needs. These workforce solutions include recruitment and staffing services, training and development programs, and workforce planning assistance. NHA Services preferred business partners help members attract, develop, and retain a skilled workforce, ensuring they have the right talent in place to deliver exceptional care and meet the evolving needs of the health care landscape.

Staff contacts: Jon Borton and Mike DeLanie

Bio-Electronics

For 47 years, Bio-Electronics has provided trusted maintenance, repair, and biomedical equipment management services to health care organizations. As a subsidiary of the Nebraska Hospital Association and the endorsed biomed partner of the Wyoming Hospital Association, we prioritize providing cost-effective solutions to maximize equipment uptime coupled with expert customer service. Bio-Electronics serves nearly 300-contracted customers, including hospitals, clinics, laboratories, medical teaching institutions, as well as non-medical facilities across the Midwest. Additionally, we have expertise in dialysis, laboratory and respiratory equipment maintenance. Bio-Electronics' programs ensure compliance with all regulatory accreditation bodies to meet the highest biomed standards.

Radiology Solutions

Bio-Electronics has expanded radiology service line for various clients through an exclusive partnership with Konica Minolta. Our certified radiology technicians provide full-service from installation through end-of-life for portable and stationary radiographic x-ray units, fluoroscopy, DR panels, and diagnostic ultrasound. Staff contact: Christine Widman

Asset Disposition

Bio-Electronics has partnered with Mazree to offer a solution for medical equipment asset redeployment. Mazree is an online medical equipment auction platform in which medical facilities may buy and/or sell used biomed equipment. This solution offers an opportunity to realize dollars for equipment no longer needed while managing equipment inventory.

Staff contact: Christine Widman

Accreditation Compliance Support

Bio-Electronics' programs are centered on meeting the strictest accreditation standards. Our customer portal allows for access of all equipment data reports updated 24/7 in real time. Additionally, we provide virtual and in-person audit support to ensure successful survey compliance.

Staff contact: Christine Widman

Inventory Management

Bio-Electronics' database offers a comprehensive inventory management solution to account for all testing responsibility, including for Bio-Electronics, manufacturer, and hospital personnel testing in a centralized inventory listing. Bio-Electronics provides two electrical safety in-service trainings annually to contracted facility maintenance staff, designed to help realize cost savings. Staff contact: Christine Widman

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